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Mission Capital Hires Debt & Equity Director

FEBRUARY 10, 2017 | BY [RAYNA KATZ](#)

NEW YORK CITY—The appointee joins the firm after serving as the head of real estate in North America for a derivatives advisory firm.

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Prior to joining Mission Capital, Mariutti served at JCRA Financial, Wells Fargo and Wachovia.

NEW YORK CITY—Mission Capital Advisors has hired Jillian Mariutti as a director in the firm's debt and equity group.

She joins the firm after working at derivatives advisory firm JCRA Financial as the head of real estate in North America, where she was responsible for providing foreign exchange and interest rate risk management services. Prior to JCRA, Mariutti served as a VP at Wells Fargo, where she was responsible for marketing and structuring interest rate management solutions for public REITs, multifamily and hospitality clients.

Earlier in her career, she worked at Wachovia, where she covered a variety of industry groups within the firm's corporate and investment banking platform. Mariutti's previous roles provided significant exposure to major property owners in markets across the country.

In her role as an originator on the debt and equity team at Mission Capital, she will leverage those relationships to help propel the firm's expansion. More specifically, she will focus on originating and structuring real estate capital for owners, investors, and developers.

"Jillian has structured and marketed interest rate derivatives for some of the biggest names in real estate investment and development, and she brings a very unique perspective to our team and clients," says Jordan Ray, a principal of Mission Capital who heads the firm's debt and equity practice. "After a banner year in 2016, Mission is aggressively expanding and the market knowledge and relationships Jillian has developed within the industry will be a major asset to us as we continue our national growth."

"I became familiar with Mission Capital earlier in my career, when we had mutual clients, and I was always impressed by the intelligence of their professionals and their stellar reputation in the world of real estate finance," adds Mariutti. "With the firm in growth mode, it's a very exciting time to join, and I'm eager to play a role in cementing Mission Capital's place as the country's premier debt and equity brokerage."