

Real Estate **Forum**[®]

February/March 2015

Metro New York

Women of **Influence**



MIMI GROTTO

Managing Director, Business Development
Mission Capital Advisors

In her current role, Mimi Grotto has paved the way for the firm's continued success in the mortgage-services space, leveraging her expertise into a new service offering that has differentiated MCA from its key competitors. Starting in 2003, Grotto played an integral role in MCA's

entrance into the mortgage-services business through her work on loan sales for agencies including Fannie Mae and Freddie Mac. Through her diligence, MCA's mortgage services business has continued to grow, along with MCA's customer base. In 2014 alone, the MCA Mortgage Services team consulted on more than \$8 billion of advisory assignments for banks around the US. In 2014, Grotto worked on MCA's largest contract, exclusively providing mortgage services to one of the world's largest banks.