

The New Players of Commercial Real Estate and CRE Finance

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Matthew Polci, 31

Director at Mission Capital Advisors

Matthew Polci joined Mission Capital Advisors in the national advisory firm's debt and finance equity group in July 2015. Within the first half of the year, he closed nearly \$485 million in debt deals nationwide with Ackman-Ziff Real Estate Group, which he joined in 2009.

In his first deal with Mission Capital, Mr. Polci is representing a Harlem-based developer to secure financing for a development site in Upper Manhattan. The young debt broker also closed a \$210 million loan for a luxury residential buy in Brooklyn and a \$175 million loan to refinance an office building in Washington, D.C.

Mr. Polci holds a bachelor's degree in commerce from Queen's University in Canada and an M.S. in real estate finance and investment from New York University's Schack Institute of Real Estate.—R.B.