

# Professional Profiles



**John Glynn**  
President  
Gotham Waterproofing  
& Restoration

**Name:** John Glynn

**Title:** President

**Company:** Gotham Waterproofing & Restoration

**Location:** 201 Wescott Drive Rahway, N.J. 07065

**Place of birth:** Galway, Ireland

**Family:** Wife, Three Children and One Grandchild

**College:** University College Dublin

**First job unrelated to your current field:** When I first arrived in NY I was a painter by day and a bartender by night

**First job in current field:** I was a management trainee at Garden State Brickface. I worked there for 17 years until there was no where else for me to climb to.

**What your firm does now and its plans for the future?** After splitting from Garden State, started commercial restoration business as Garden State Brickface was primarily residential. I would like my business to grow to where it becomes attractive to sell and possibly just manage it for a few years.

**Hobbies:** I played Rugby for 30 years and now being a tad old for that I became a runner. I completed the marathon this year.

**Favorite novel:** "Liberty and Tyranny" by Mark Levin

**Favorite film:** "Midnight Cowboy"

**Keys to success:** Working hard and long hours, perseverance and high energy

**Person(s) you most admire (outside of family):** Donald Trump

**If you had to choose a different profession, what would it be?** Insurance broker



**David Ostrowsky**  
Senior Loan Officer  
Investors Home Mortgage

**Name:** David Ostrowsky

**Title:** Senior Loan Officer

**Company:** Investors Home Mortgage

**Location:** New York City

**Place of birth:** South Orange, NJ

**College:** University of Wisconsin-Madison

**First job unrelated to your current field:** Spring break travel expert

**First job in your current field:** Mortgage broker

**What your firm does now and its plans for the future?** We are the second largest bank headquartered in New Jersey. Through both acquisition and organic growth, we continue to expand our presence throughout the five boroughs and Long Island. Our expansive list of loan programs, specifically those tailored for the NY jumbo market enable us to fill a vital void in today's marketplace.

**Hobbies:** Spending time with family and friends, sports, reggae music

**Favorite film:** "The Godfather"

**Keys to success:** Honesty, integrity, knowledge of the business, client advocacy, building and maintaining relationships with valued business colleagues such as realtors, developers, and attorneys

**Person you admire most (outside of the family):** First responders and those that serve in the military

**If you had to choose a different profession, what would it be?** President of The United States



**Jordan Ray**  
Managing Director  
Mission Capital Advisors

**Name:** Jordan Ray

**Title:** Managing Director

**Company:** Mission Capital Advisors

**Location:** 32 6th Avenue New York, NY

**Place of birth:** Montreal, Canada

**Family:** Not married but in a long-term relationship.

**College:** Graduated from New York University's real estate institute with a master's degree in real estate finance and investment and from American University with a B.A. in finance.

**First job unrelated to your current field:** Golf course marshall.

**First job in your current field:** Working for a family owned development office in Washington, D.C.

**What your firm does now and its plans for the future?** Mission is one of the most active loan sale advisors in the country. I started the finance desk with a partner 3 years ago. We have been growing substantially. We have just hired a bunch of new folks. We have seven people on our team now up from three this time last year. We continue to grow and hire and bring in new origination and execution experts for the debt and equity advisory and placement desk.

**Keys to success:** Dedication and really enjoying what you do.

**Person you admire most (outside of the family):** Richard Branson.

**If you had to choose a different profession, what would it be?** General manager of the Montreal Canadians.



**Mark Scott**  
Principal  
Commercial Mortgage Capital

**Name:** Mark Scott

**Title:** Principal

**Company:** Commercial Mortgage Capital

**Location:** Livingston, NJ

**Place of birth:** Redding, Connecticut

**Family:** Wife Marjory, two daughters - 17 & 13 year olds

**College:** Undergrad: U. of Connecticut (School of Real Estate). Grad School: Perdue Univ. (Krannert School of Business)

**First job unrelated to your current field:** Cutting lawns; lots of lawns!

**First job in your current field:** Chase Manhattan Bank Commercial Real Estate (1994 to 1987)

**What your firm does now and its plans for the future?** Correspondent commercial mortgage banking. Developing financing solutions for our customers.

**Hobbies:** Show water skiing and snow skiing.

**Favorite film:** "Argo"

**Favorite novel:** Really who has time?!?

**Keys to success:** Living one day at a time.

**Person you admire most (outside of the family):** Matthew Galligan, head of real estate lending, CIT Group.