



Marcus & Millichap

Mission Capital Advisors (MCA) is excited to announce it has been acquired by Marcus & Millichap, Inc. (NYSE:MMI) and will be a subsidiary of Marcus & Millichap Capital Corporation (MMCC). For the past few years we have given tremendous thought and had numerous exploratory conversations regarding how best to position our company for the future and to continue providing the best service and suite of offerings to you, our most valued clients. For us, providing you capital solutions for your transactions has excited and energized us. However, it is the ongoing and long-term client relationships and friendships formed in the process that are most precious to us.

So why Marcus & Millichap? The simple answer is that our core values and approach to client service are perfectly aligned. In business since 1971, Marcus & Millichap closes more transactions than any other brokerage firm in the country. Its 2,000 investment sales and capital markets professionals are located in over 80 offices across the U.S. and Canada. It is a New York Stock Exchange-listed company with a market cap of approximately \$1.225B and a strong, debt-free balance sheet. On a daily basis, Marcus & Millichap delivers deep capital markets expertise, market intelligence, and extensive research to its clients. We can now share this access to transactions, capital sources, research, technology and more - with you. There are fantastic synergies across our respective organizations with very little overlap.

Mission Capital will be keeping its name, brand, and identity for many years to come and will continue to provide its suite of capital markets solutions, asset sales, diligence, consulting and document curative services.

Mission Capital is also pleased to announce that it has hired Spencer Kirsch as Vice President and John Jenkins as an Associate as part of the loan sale team.

Spencer Kirsch joins as a Vice President after a 5-year stint at Waterfall/ReadyCap REIT. He has extensive deal management and analytics experience in the small balance commercial and residential portfolio sectors, most recently in non-QM and SFR portfolio acquisitions. Spencer has a BS in Finance from Tulane University.

John Jenkins joins as an Associate after almost three years with the largest US residential mortgage REIT, Annaly Capital Management. He has specialized in the structuring, data analysis, and acquisition of billions of dollars of single-family loan portfolios. In addition, he has worked on both seasoned and new origination whole loan transactions. John has an MS in finance from Imperial College Business School, London, and BA in Business/Economics from Ursinus College and is a CFA.

Both John and Spencer will be located in the New York office and working closely with Mission executives in New York, Texas, California and Florida.

As always, we look forward to working with you in the future. If you have any questions, please do not hesitate to reach out to us.

Best Regards,
David & Joe

Marcus & Millichap

Real Estate Investment Sales | Financing | Research | Advisory Services

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